



2021

# CHOOSING THE RIGHT CONTRACTOR

For Your Design & Build Project



# WHAT MAKES A DESIGN & BUILD TEAM THE RIGHT MATCH?



FINDING THE RIGHT TEAM

Find your team — Find your team — Find your team

## CONSIDER PROJECT SIZE AND SCOPE

Ask if they take on projects of the size or budget that you have in mind for your project. Contractors who have a broader focus on large scale projects may not be able to serve basic or small scale renovations, and should be open and honest about this.







# COMMUNICATION RELATIONSHIPS MATTER.

- Are they professional in communication?
- Are they prompt, thorough, and accurate in how they are advising you?
- How long have they worked with their subcontractors and suppliers?
- Are they able to highlight previous projects and share client testimonials?

The answers to these questions will reveal the company's reliability, attention towards clients, and can reflect how smoothly the project may be managed



Client Communication / Client Communication / Client Communication / Client Communication / Client Communication

COMMUNICATION SKILLS



# REPUTATION AFFILIATIONS & ASSOCIATIONS

## HAVING ONLINE CREDIBILITY

In the building and construction industry, word of mouth is a force that can make or break a contractor. After all, the work involves making someone's dream home come to life, and requires an immense amount of trust.

The best contractors take extra care to ensure they remain in good standing and are associated with the brightest names and networks in the industry. This also goes a long way in staying informed about cutting edge technology, materials and innovative processes that meet the needs of clients who want the best design and building approach that their money can buy.



Credibility / Online Credibility

TRUST AND ASSOCIATION





# CONSULTATIONS LET THEM HOST YOU



MEETING IN-PERSON

## FACE-TO-FACE CONSULTATION

Does the builder offer a design consultation? This is a valuable opportunity not only to meet face-to-face with members of the team, but also to hear about their approach and see their passion for what they design. You'll benefit from being able to ask questions and tease out your own vision.



Find your team - Find your team - Find your team



# QUALITY CHECK SEE IT WITH YOUR OWN EYES.

## SEE THEIR WORK FOR YOURSELF

Ask to tour a current job site and see for yourself how the contractor works. Is the job site neat and safe? Are workers courteous and careful with the homeowner's property? Do the materials and finishes, as well as workmanship, appear to be of the quality you expect?



HOME RENOVATIONS





## PAYMENTS

# DISCUSS THE PROJECT LIFECYCLE & PAYMENTS

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## PAYMENT SCHEDULE

Chat in detail about the phases of the project. Ask to see a typical workflow that identifies the key milestones on progress, and how you will know when they have been achieved. Find out at what intervals payments are to be made.

How much is required up front is usually a factor of the materials that need to be acquired to begin building or installing, so you will typically see the bulk of your payment take shape in physical form quite early in the process!



Plans & Schedules | Plans & Schedules | Plans & Schedules |

PROJECT PLANNING AND PAYMENT SCHEDULE







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